



PROPANE GAS ASSOCIATION OF CANADA

the national
voice of the
propane industry

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the PGAC is working to ensure a safe, responsible and thriving propane industry

The Propane Gas Association of Canada (PGAC) is the national voice of the Canadian propane industry, a national member-driven organization established to support members in matters affecting them individually and Canada's propane industry generally.

PGAC headquarters are in Calgary, Alberta, from which the Propane Training Institute (P•T•I), a division of the PGAC, and the Liquefied Petroleum Gas Emergency Response Corporation (LPGERC), a wholly owned subsidiary of the PGAC, also manage their national operations. A government affairs presence is maintained in Ottawa, Ontario, where the PGAC's Government Relations are coordinated.

Vision

With proactive member participation, the PGAC will be an effective voice for the Canadian propane industry and offer premier services that add value for members.

Mission

The mission of the PGAC is to support its members in the growth and development of a safe, environmentally responsible Canadian propane industry, for the benefit of all Canadians. The broad functions include the provision of member driven services, such as industry related training and emergency response, and the active promotion of the interests of the industry.

Goals

- To support industry in the continued growth of propane usage in Canada.
- To support industry in its pursuit of an environmentally responsible and safe industry.
- To maximize member and relevant stakeholder responsibility in ensuring an effective propane industry.
- To support Association members with excellent service.
- To maximize administrative and financial effectiveness and efficiency of the Association.
- To support Association employees in their pursuit of job satisfaction.

reap the benefits of membership to advance your business

PGAC member organizations benefit significantly from the range of relevant products and services provided by the Association.

INDUSTRY-LEADING TRAINING

The PGAC offers state-of-the-art training and education programs to the industry through the Propane Training Institute. PGAC members receive preferred rates for P•T•I services.

P•T•I courses provide job-specific instruction on the safe handling of propane and propane-powered equipment. P•T•I works closely with regulatory authorities, both federally and provincially, to ensure its training courses satisfy certification requirements.

Recognized by regulatory authorities across Canada, P•T•I certifies twenty thousand students annually across the country on the safe handling of propane.

PROPANE TRAINING INSTITUTE
A DIVISION OF THE PROPANE GAS ASSOCIATION OF CANADA
INSTITUT DE FORMATION DU PROPANE
UNE DIVISION DE L'ASSOCIATION CANADIENNE DU GAZ PROPANE



EMERGENCY RESPONSE CAPABILITY

The PGAC offers emergency preparedness and response capability exclusively for its members through the LPG Emergency Response Corporation.

Anyone who offers propane for transport or import is required by law to have an Emergency Response Assistance Plan (ERAP) registered with Transport Canada. The LPGERC assists Plan Participants in registering their ERAP and anytime the ERAP is activated, the LPGERC dispatches technical and product experts to the scene of the emergency.

LPGERC's emergency response services include well-trained and qualified people, modern equipment, knowledgeable advice and timely assistance, allowing industry and first responders to deal effectively with an LPG emergency anywhere in Canada. The LPGERC has the capability to handle incidents involving liquefied petroleum gas (LPG) contained in rail cars, tank trucks or stationary storage tanks (420lb/191kg or greater).

LPG EMERGENCY RESPONSE CORPORATION
A SUBSIDIARY OF THE PROPANE GAS ASSOCIATION OF CANADA



ADVOCACY

With Governments

Advocacy is integral to how we support our members individually and the industry overall.

Every day, government officials at every level of government address and resolve issues of public concern, shaping the playing field where businesses operate. For every issue, their decisions are influenced by the interplay of government, business, special interest groups and other stakeholders. If decision-makers don't have ready access to information about how a particular proposal might affect an issue, there is a risk that important interests will be overlooked.

As the national voice of the propane industry, the PGAC regularly speaks up for the interests of members, educating key decision-makers about the many benefits of propane, and making representations to government regarding the establishment of sound policies, laws, regulations, and programs.

Propane Government Days – Periodically, the PGAC hosts important advocacy events that serve to raise awareness of the economic and environmental benefits associated with propane among provincial and federal government officials. These events commence and nurture dialogue on ways in which the industry and government decision-makers can work together to capitalize on these benefits.

Representation on Standards and Code Committees

The PGAC is represented on numerous standards and code committees, all working to ensure Canada's propane industry operates safely and responsibly.

PGAC Committees – The PGAC supports a number of provincial, regional and national propane committees as part of its mandate to advocate for the varied interests of members.

ONE-ON-ONE TECHNICAL ADVICE

Technical Advice for Members – To help propane companies navigate the complex array of legislation and regulations, the PGAC offers free, one-on-one technical advice to members.

Equivalent Level of Safety Permits – If a person wishes to carry on an activity related to transporting dangerous goods in a way that is not technically in compliance with the Transportation of Dangerous Goods Regulations, he or she can apply for a permit for the activity if it can be shown to provide an equivalent level of safety and compliance with the intent of the regulations. The PGAC has applied for and holds a number of these valid permits, which are available to members only.

RELEVANT COMMUNICATIONS

The PGAC keeps members informed through relevant communications, employing a variety of communication tools and maintaining on-going two-way dialogue with members.



alerts and bulletins – The PGAC sends email alerts and bulletins to members on key issues that effect them.



bytes – Members receive the PGAC e-newsletter every month.



talk – The PGAC publishes Association news and contributes special articles in every bi-monthly edition of Propane Canada magazine. Members who do not subscribe to the magazine can access the PGAC submissions on the PGAC website.



events – The PGAC releases regular updates about PGAC events to members and industry stakeholders through email, direct mail, media and event web pages on the PGAC website.

www.propanegas.com – The PGAC website is regularly updated and offers a wealth of information to the general public and members alike. Information reserved for members is located in the secure members' area.

www.propaneconversion.ca – The PGAC also has a public site dedicated to propane used as a transportation fuel (auto propane). The site is targeted primarily at Canadian fleet managers, providing comprehensive information on all aspects of propane-burning vehicles.

Marketing Material – Each year the PGAC expands the selection of marketing materials that are available to members for use or for co-branding. For example, a tradeshow booth and banners are available for loan, and a variety of fact sheets and brochures are available for co-branding, such as a suite of consumer-focussed propane fact sheets, a fleet-focussed auto propane marketing brochure, or P·T·I training brochures for customers who require training.

Propane Market Study – This analysis of the Canadian propane market, done by independent energy consultants Purvin & Gertz, includes an overview of the propane market and information on supply, demand and the economic impact of the industry.

Annual Report – The PGAC produces an Annual Report outlining the goals and accomplishments of the Association.

NETWORKING AND PROFESSIONAL DEVELOPMENT

Each year, the PGAC hosts events to bring members together from all over North America. These events provide valuable opportunities for members to network and learn about new technologies, industry trends, and the various challenges and opportunities facing the industry across the country.

Annual National Conference, Golf and Tradeshow – The PGAC hosts a national conference, golf tournament and tradeshow each year. Members enjoy discounted rates to this annual gathering of the propane industry.

The PGAC also supports several provincial and regional committees in their efforts to organize meetings, seminars and other industry events.

National Propane Awards of Distinction – Every year, the PGAC honours organizations and individuals who have earned distinction through demonstration of exceptional accomplishment in the propane industry. Winners are announced at a prestigious dinner during the annual conference.

COMMERCIAL & GROUP INSURANCE

PGAC members can take advantage of a comprehensive Commercial Insurance Program and a Group Home and Auto Insurance Program, each designed for PGAC members.

MEMBER CATEGORIES

Active Member – Any person, firm or corporation engaged in the production, transportation or sale of LP-gas or engaged in the manufacture, assembling or marketing of LP-gas utilization systems, containers, equipment or appliances designed for the utilization of LP-gas. Active Members fall into the following categories according to their business interests:

- **Producers** – Members who produce LP-gas at refineries or natural gas processing plants and/or who make such production available for distribution beyond the source of production, or those who manufacture products produced from LP-gas.
- **Retail Marketers** – Members who are engaged in selling LP-gas directly to ultimate consumers or indirectly through distributors and/or dealers.
- **Transporters** – Members who offer to the Canadian market for sale, rent or lease directly or through agents, end use products or services used by the LP industry to transport LP-gas.
- **Wholesale Marketers** – Members whose business is primarily the purchase of bulk quantities of LP-gas for resale in either tank trucks, rail cars or via pipeline to the export or Canadian domestic market.
- **Manufacturers of Cylinders, Appliances, and Equipment (MACE)/Service** – Members who offer to the Canadian market for sale, rent or lease directly or through agents, end use products or services used by the LP industry to manufacture, process, odourize, measure, handle, store or consume LP-gas.

Associate Member – Any person, firm, corporation or association not otherwise qualifying as an Active Member who is interested in the purposes of the Association.

Employee Member – Any individual employed by an Active or Associate Member of the Association.

Honorary Member – Any individual who, through their personal efforts, rendered some outstanding services to the LP-gas industry.

join the growing number of companies
uniting together to promote the growth of
Canada's propane industry

CALL FOR A CONSULTATION

To learn more about becoming a member and the benefits of
membership, please contact:

Linda Kool, Manager Member Services

phone: 403.543.6503

toll-free: 1.877.784.4636

lkool@propanegas.ca

we look forward to
welcoming you as a member!



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